



Advisor Benefits Package



TOMLIN COMMERCIAL
REAL ESTATE SERVICES

Expand Your Career in Commercial Real Estate

THIS PACKAGE CONTAINS ESSENTIAL INFORMATION AND RESOURCES
ABOUT BECOMING A COMMERCIAL REAL ESTATE ADVISOR WITH
TOMLIN COMMERCIAL.

About Us

OUR MISSION

To provide a supportive environment and redefine exceptional real estate service where real estate agents (our Advisors) are superbly prepared, client focused, and properly compensated to match business owners and investors with the best real estate solutions for their companies and properties.

OUR PHILOSOPHY

To invest in your development as a real estate professional, regardless of whether you are new to the industry or are a long-term career professional. We are here to help our Advisors every step of the way and to answer all questions as well as properly prepare you to reach your professional goals.



Above and Beyond



THE PINEAPPLE

The pineapple, a key motif of our brand, is a symbol of hospitality, friendship and generosity. In the same spirit, we seek to evoke the same feeling of welcome, decorum and professionalism during all of our interactions with our fellow Pineapples, cooperating brokers, vendors, suppliers, and clients.

GO - GIVERS

We firmly believe that we have an important purpose in serving our Advisors so that they can deliver the best possible experience for their clients. We strive to provide service that goes beyond what anyone could buy and to deliver value that is more powerful than money. It isn't a strategy, it is a way of conducting business.



Our Five Pillars

A BRIEF HISTORY OF THE COMPANY



COMMITMENT

We make all our activities to be Advisor-centric. We always look to do what is right by the Advisor.



TRAINING

We provide, promote and reimburse Advisors for professional development and designation education.



GROWTH

We pursue solid, qualified referrals - and not just leads - that have a high likelihood to close for our Advisors.



INVESTMENT

We invest in our new and experienced agents to cover many costs normally paid for by the Advisor.



COMMUNITY

Everyone commits to our Tampa Bay community with our time, talent and financial contributions.



Our Visionary Leaders

THE ONES WHO STARTED IT ALL

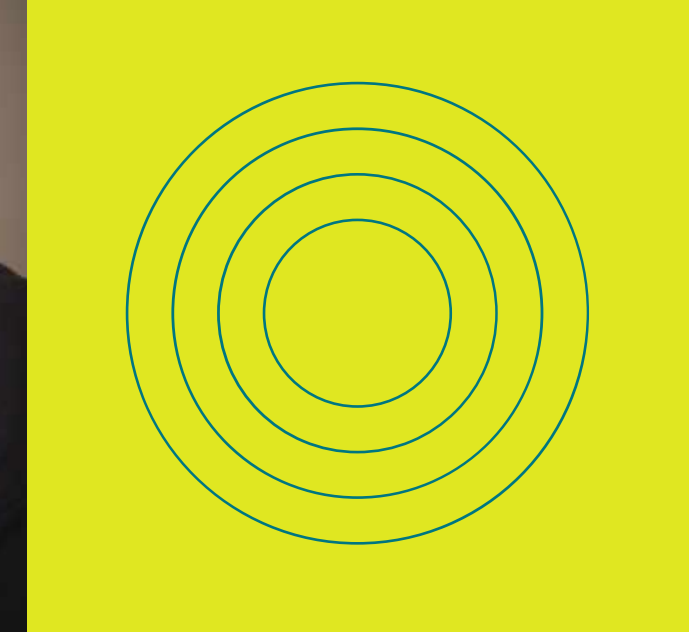
JOHN TOMLIN

Broker & Co-Owner



NICO HOHMAN

Director

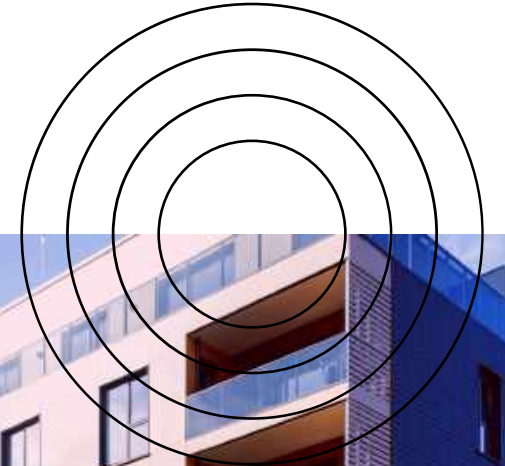


VINCE SIMONETTI

Senior Advisor, Founding Manager



Tools of Your Trade



MENTORSHIP

We foster an entrepreneurial atmosphere of mentoring, coaching and education with executive-led development as well as a culture that is community minded and transparent.

TECHNOLOGY

We provide strong broker support and effective technology resources. We underwrite ongoing professional development to ensure our Advisors are up to date with the latest technology tools.

RELATIONSHIPS

We demonstrate the power of a relationship-driven business by teaching how to build trust with clients through community relations and corporate connections.

What You Can Expect from Us

HOW TOMLIN COMMERCIAL BEST SUPPORTS OUR ADVISORS



Backup & Support



Efficiency



Data & Analytics



Professionalism



Promotion



Compensation Plans

70% Advisor commission split for all tenant placement and sales transactions.

We aim to provide competitive compensation plans that are commensurate with our Advisors' previous business and sales experience along with their future growth potential in the real estate industry.



Compensation Notes

Earn referral fees of up to \$1,000 per residential agent recruited to Tomlin St. Cyr on that agent's first residential transaction

Earn referral fees of up to \$2,000 per commercial Advisor recruited to Tomlin Commercial on that Advisor's first transaction

No franchise fees. Errors and Omissions Insurance charged by transaction with no markup up-front fees. Monthly support fee of \$50. Additional fees from consulting work done for clients shall be handled outside the scope of this compensation plan

Let's Expand Your Future Together!



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